

# *Offered through Association of Bay Area Governments’ Pooled Liability Assurance Network*

**ABAG PLAN Invites You and Your Staff to:**

## Workshop Announcement

### Important Workshop for all ABAG PLAN members: New Additional Insured Forms Require Revised Contracts for Risk Transfer!

#### **The Problem—**

1. **ALL** of the new ISO Additional Insured Endorsements contain provisions limiting and restricting the Insurance coverage for you as the Additional Insured to ONLY the requirements in the written contract (or agreement) between the parties.
2. The Contract must explicitly require the (1) the limits and (2) extent of coverage or there is NO coverage! **No clear Contract requirement = NO COVERAGE!**
3. Even if your Contractor’s Insurance contains broader coverage or higher limits of liability than your contract requires, they will NOT apply in your behalf unless you revise your contract!

#### **The Solution—Updated information and suggested revisions to your Contracts including:**

- Review of the significant changes in the new Additional Insured forms
- How to revise your Contracts in order to trigger the desired coverage
- Comparison of the new Additional Insured forms to the older ones
- How to identify which Additional Insured Endorsements to use
- Review of the Indemnity changes in the California Civil Code Statutes and their impact on requirements and coverage
- Choosing the appropriate policy forms to provide coverage
- The danger of “Restricted Coverage” policies and how to identify and avoid them
- How to assure compliance of Insurance coverage with Contract requirements
- How to verify Certificates of Insurance, Additional Insured, and other Endorsements
- Time will be allowed to answer questions you have re: your Contractual transfer of risk.

*Offered through Association of Bay Area Governments' Pooled Liability Assurance Network*

**ABAG PLAN Invites You and Your Staff to:**

# Workshop Announcement

<b>Presenter:</b>	Robert J. Marshburn, CRM, CIC, ARM, CRIS, CISC Founder and principal of R.J. Marshburn & Associates, an independent risk management consulting and educational firm. Mr. Marshburn has been in risk management for over 30 years and has been presenting at PARMA and other public risk management conferences.
<b>Audience:</b>	City/Town Attorneys, City/Town Clerks, Risk Managers, Contract Administrators, anybody who is involved in the contracting process.
<b>Date &amp; Time:</b>	December 11, 2014, 10:00 am – 3:00 pm
<b>Location:</b>	Joseph Bort Auditorium 101 Eighth Street, Oakland CA 94607
<b>Registration:</b>	Please register directly at <a href="http://plan.abag.ca.gov/training.html">http://plan.abag.ca.gov/training.html</a>